

Canapés for key contacts as firm marks success

COCKTAILS and canapés were the order of the day when NA Judd Corporate Finance, established more than four years ago and based in Milton Keynes, held their first ever event for key contacts and referrers.

The firm, which provides companies with clear, strategic, corporate finance advice, relating to company sales, management buy-outs, mergers and acquisitions and raising finance, has seen recent success including the completion of two retirement sales, a management buy-out and a corporate acquisition.

The evening event was held at the new Living Room bar and restaurant in Central Milton Keynes, with around 50 guests from the Milton Keynes and London professional and financial communities.

Principal Neal Judd, pictured, told his guests: "Although the credit crunch has really hit some sectors, and clearly banks have become more cautious, the pipeline has, perhaps surprisingly, never looked busier.

"The economic climate is actually creating more opportunities. Company owners are increasingly interested in pursuing sale strategies and, most importantly, prepared to listen to sensible valuations, while cash rich companies and private equity investors are sensing that there are good deals to be had.

"It really is great to be able to work with so many like-minded professionals based here in Milton Keynes. I am always delighted when I can introduce local professionals and funders into deals."

